

BuyLines

■ CONTRACT INFORMATION:
DAS Contracts, Contracts
Expiring, Bid Notice Postings
and Certification Central



■ STATE CONTRACTS
TERMINATED



■ CARTRIDGE SCAM



■ ELECTRICITY CONTRACT
WILL SAVE MILLIONS



■ GOV SIGNS CLEAN
CONTRACTING BILL



CONTACT US

Miss a Previous
Issue of *BuyLines*?

DAS Contract Information

The following contracts were issued over the last 10 days.

Contract Number:	Contract Name:	For:	Contract Term:
<u>07PSX0198</u>	Purchase of Delineators and Reflectors	Department of Transportation and All Using State Agencies and Political Subdivisions of the State	October 1, 2007 through September 30, 2010
<u>07PSX0204</u>	Ready-Mixed Concrete Using Certified Portland Cement	Department of Transportation and All Using State Agencies and Political Subdivisions of the State	October 1, 2007 through December 31, 2009
<u>07PSX0227</u>	Travel Services	All Using State Agencies and Political Sub-Divisions	October 1, 2007 through September 30, 2010
<u>07PSX0209</u>	Misc. Environmental Air Monitoring and Related Equipment, Replacement Parts and Supplies, Etc.	Department of Environmental Protection, All Using State Agencies, and Political Subdivisions	Date of Award through June 30, 2012 (with option for extension)
<u>07PSX0201</u>	Installation of Asphaltic Plug Expansion Joint Systems & Elastomeric Concrete Expansion Joint Systems	Department of Transportation, All Using State Agencies, and Political Subdivisions	Date of Award through July 31, 2009
<u>07PSX0215</u>	Rubbish Removal Services	Department of Public Works	September 1, 2007 through August 31, 2010
<u>07PSX0192</u>	Rubbish Removal Services	Department of Public Safety	September 1, 2007 through August 31, 2010
<u>07PSX0220</u>	Custodial Services for the CT Groton/New London Airport	Department of Transportation	October 1, 2007 through September 30, 2010
<u>07PSX0245</u>	Rubbish Removal Service	Division of Special Revenue	October 1, 2007 through September 30, 2010
<u>07PSX0230</u>	Furnish and Install Commercial Grade Cabinets and Countertops	Department of Transportation	October 1, 2007 through November 30, 2008

Contracts Expiring

Did you know that our state contracts are reviewed one to three months prior to the actual expiration date?

Click on the list of "Contracts Issued/Expiring In Last/Next 30/60/90/120 Days." Choose the radio button marked "Expiring Contracts" and select the time frame. Then click "Get Contracts," That's all there is to it! [Contract Search](#)

Bid Notice Postings

To view the entire DAS bid notice listing, click on the following hyperlink to go to our web page [DAS Bid Notices](#).

Certification Central

We have made it even easier for you to see which Connecticut vendors have recently become certified! Use the link we have provided to access the listing of **New Set-Aside Vendors certified in the last 7 days**. The link below lists the company name, contact information, product description and certification type for all Connecticut small businesses that were certified during the **previous** week.

http://www.das.state.ct.us/Purchase/ePartners/ep_whats_new.asp#Vendors

Questions regarding the Supplier Diversity Program can be directed to Meg Yetishefsky, Supplier Diversity Manager, at Meg.Yetishefsky@ct.gov or 860-713-5228.

Catalog Shopping?

Use this link to access the listing of vendors, contract numbers and contract names that have been loaded into the [Core-CT](#) catalog.

State Contracts Terminated with Trash Haulers Implicated in Federal Probe

(HARTFORD October 5, 2007) - Commissioner Anne D. Gnazzo announced that the Department of Administrative Services (DAS) will terminate 26 trash-hauling contracts between the state and four companies. The decision to terminate the contracts comes after the companies were indicted by a federal grand jury and principals and key personnel of the companies entered into plea agreements on procurement-related offenses.

The contracts with CWPM of Plainville, A.J. Waste Systems of Cheshire, Dainty Rubbish Services of Middletown and John's Refuse Removal of Northford have an estimated annual value of \$686,076. They will be terminated effective December 1, 2007.

The agreements are being terminated under a standard contract provision that allows DAS to terminate any contract for convenience if it is deemed to be in the best interests of the state.

"This is an industry clearly in need of more oversight," Governor M. Jodi Rell said. "These developments reinforce the need for a statewide authority to license and monitor owners and individuals in the trash hauling industry. Last year I directed the Departments of Public Safety, Consumer Protection and Public Health to work with the Chief State's Attorney's office to develop the outlines for such an authority. The legislature did not act on my proposals, but I will again be offering legislation to establish a Solid Waste Hauling Authority, to require background investigations on trash haulers and to require that every hauler be licensed by the Department of Environmental Protection."

To date, 32 individuals and 10 businesses have been charged with various offenses stemming from a long-term federal investigation into the waste-hauling industry in Connecticut and eastern New York. Several people — including one from each of the four companies whose

state contracts are being terminated — have pleaded guilty to offenses ranging from violations of the federal Racketeer Influenced and Corrupt Organizations Act to destruction of property to prevent its seizure.

"We will move swiftly to ensure that the cancellation of these contracts will not cause a disruption," said Commissioner Gnazzo. "The health and welfare of the employees and customers of those state agencies is a primary concern. DAS will immediately begin the process of soliciting new contracts so that full trash removal services can be in place before the December 1 termination date."

The contracts involve trash removal for the following agencies and facilities:

- Connecticut Juvenile Training School
- Connecticut Valley Hospital
- Department of Agriculture
- Department of Children and Families — Children's Place
- Department of Children and Families — High Meadows
- Department of Correction
- Department of Developmental Services
- Department of Motor Vehicles
- Department of Public Works
- Department of Transportation
- Department of Veterans' Affairs
- Gateway Community College
- Military Department
- Riverview Hospital
- Rowland Government Center
- State Police Headquarters

Copy Machine Toner Cartridges - Don't Get Scammed

A popular phone scam currently circulating is that of a sales representative trying to sell copy machine toner cartridges.

Copiers leased, or placed, through DAS' statewide contracts INCLUDE toner cartridge replacement. DAS Procurement strongly suggests reviewing contract [04PSX0044](#) (especially page 13 section 2.7, and page 41, footnote #1).

The caller will identify himself as a representative from A & A Office Systems – a legitimate state vendor – but misrepresenting the company. He or she will try to sell you toner cartridges at “substantial savings” and highlight that this offer is only available via your agency P-card.

Some words of wisdom from people who have experienced these calls say the caller never gives a last name or phone number and, if questioned enough, will likely get frustrated and hang up.

Professional courtesy dictates that it *is acceptable* to hang up on an aggressive sales person, especially if you are suspicious of their motive or the representative makes you feel uncomfortable in any way.

Once the call is over, DAS Procurement suggests alerting other purchasing staff members about your contact with this person as well as how you handled the situation.

REMEMBER, if you leased your copier off of a state contract, toner cartridges and replacement cartridges are already covered in the contract. Also, even if you open the box of toner cartridge erroneously sent, you are not responsible for payment.

Procurement Director Carol Wilson said, “There are plenty of these scams out there via phone and email. DAS Procurement is taking proactive measures to inform all of our business partners of this particular situation. As with your own personal credit cards, please be cautious about giving out your P-Card number and be sure to verify the legitimacy of all orders placed with suppliers.”

Governor Rell Announces New Electricity Contracts for State Buildings Will Save \$18 Million - DAS Has Role in Savings

Governor M. Jodi Rell announced that a new, innovative process to procure electricity for state buildings will result in a savings of \$18 million in state energy costs. In addition to the fiscal savings resulting from the new process, the new contracts will also increase the State's use of “clean and green” renewable power by an estimated 17 percent over the term of the contracts, which begin in November 2007 and run until June 2009.

All Executive Branch state agencies, all Judicial Branch facilities and the state's public universities and colleges participated in the auction. The Legislative Branch did not participate. In total, these facilities use 500,000,000 kWh of electricity per year, which is enough electricity to power more than 60,000 homes. By “bundling” the state government contracts, the State maximized its significant purchasing power because the per unit price per kilowatt goes down with more electricity purchased.

The Office of Policy and Management and the Department of Administrative Services, with the assistance of World Energy Solutions, Inc., of Worcester, MA, conducted an innovative and open on-line “reverse auction” to procure power for state buildings. The auction process placed qualified bidders in competition with one another. The lowest bid at the close of the auction won the contract award. This auction process allowed the state to drive down its costs by using competition to its advantage.

“This is the kind of creative and innovative approach to government that our citizens expect and deserve and we need to introduce similar efficiencies wherever and whenever possible,” Governor Rell said. “By using market forces to our advantage, the State was able to achieve substantial savings to taxpayers while making great strides to meet clean air policy objectives.”

The Governor noted that the contracts will provide certainty for state budget planning through the end of Fiscal Year 2009, insulating the State from additional costs associated with energy price spikes.

Governor Rell Signs Clean Contracting Bill ***Law Reforms Contracting Process, Brings Openness and Transparency to State Purchasing Procedures***

Governor M. Jodi Rell has signed a landmark bill into law that reforms the State purchasing process, creates a new state Contracting Standards Board with the power to review contracts and brings openness and transparency to the procedures by which State government buys goods and services.

“From my first day in office I have worked to reform the state contracting process,” Governor Rell said. “I created a Task Force on Contracting Reform one week after taking office in 2004 in order to address issues of ethics, integrity and reform and we have been tremendously successful in bringing the highest ethical standards to Connecticut’s government.”

“This bill serves as a capstone to my ethics reform effort and it will continue to foster public confidence in the way Connecticut conducts its business,” the Governor said. “Our citizens should be confident that state contracts are being awarded through a process that is open, honest and fair. Government must conduct its operations with the highest standards of integrity.”

The Governor received scores of phone calls and e-mails from service providers – ranging from Catholic Charities to YMCA camps to the Connecticut Community Providers Association – urging her to veto the measures.

In July of this year, Governor Rell urged leaders of the General Assembly to broaden the call of the special session to include passage of clean contracting legislation. A clean contracting bill proposed during the 2007 regular session of the General Assembly failed to reach the Governor for signature. The bill signed Saturday is the result of a compromise forged over nearly a year of negotiations with the Governor and the legislature.

“This bill was too important and too necessary to simply be left behind, and I commend the General Assembly for getting

it to my desk,” Governor Rell said. “I especially want to thank Senator Gayle Slossberg and Senator Andrew Roraback for their hard work on this legislation.”

Key provisions of the bill include:

- establishment of a 14-member contracting standards board (Governor appoints eight members and the legislature appoints six)
- the board will hire a Chief Procurement Officer to establish a training program for all agency personnel who do procurement and to ensure uniform procurement practices throughout state government
- the board will work to establish a uniform procurement code
- the board will audit state agencies triennially to ensure compliance with procurement policies
- the board may recommend termination of an existing contract for cause
- the board shall review all new proposed privatization contracts to ensure that the state saves money without jeopardizing the quality of services. State agencies must prepare and submit to the board a cost-benefit analysis as well as a business case prior to board review. Unless there is a significant public policy reason to do so, the board shall not approve a privatization contract that does not achieve at least 10% cost savings
- core governmental functions may not be privatized
- the board may disqualify contractors for cause

“This legislation is the product of one of my very first actions as Governor and I have led the fight for its passage in every year since,” Governor Rell said.

Governor Rell announced the Task Force on Contracting Reform a week after first taking office. The panel produced a report containing more than 130 specific recommendations, many of which led to legislative proposals including a bill to create a Contracting Standards Board. That board was initially established under Executive Order because legislation to establish it had not yet been passed and signed by the Governor.