

# BuyLines

■ CONTRACTS AND MORE



■ CORE-CT CONFERENCE



■ TONER SCAM ALERT



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Miss a Previous  
Issue of BuyLines?

# DAS Contract Information

The following contracts were issued over the last 15 days.

Contract Number:	Contract Name:	For:	Contract Term:
<u><b>08PSX0148</b></u>	Furnish and Install Awnings at the Connecticut Juvenile Training School	Department of Children and Families Connecticut Juvenile Training School	Date of Award through July 31, 2009
<u><b>08PSX0121</b></u>	Skid Steer Loaders and Related Attachments	All Using State Agencies and Political Subdivisions	July 1, 2008 through June 30, 2013
<u><b>08PSX0132</b></u>	HVAC Preventive Maintenance Services for Southwestern Connecticut Mental Health Authority in Bridgeport.	Department of Mental Health and Addiction Services	July 15, 2008 through June 30, 2013

## Contracts Expiring

Did you know that our state contracts are reviewed one to three months prior to the actual expiration date?

Click on the list of "Contracts Issued/Expiring In Last/Next 30/60/90/120 Days." Choose the radio button marked "Expiring Contracts" and select the time frame. Then click "Get Contracts," That's all there is to it! [Contract Search](#)

## Bid Notice Postings

To view the entire DAS bid notice listing, click on the following hyperlink to go to our web page [DAS Bid Notices](#).

## Certification Central

### Search for Small/Minority Companies

This feature allows you to create a list of vendors using specific criteria. Each category you select will further define your list. Typing in Keywords will give you a list of all currently certified vendors that contain those words in their product description or goods/ services for which the vendor is certified.

<http://www.biznet.ct.gov/DASOpenAccess/SupplierDiversity/SDSearch.aspx>

Questions regarding the Supplier Diversity Program can be directed to Meg Yetishefsky, Supplier Diversity Manager, at [Meg.Yetishefsky@ct.gov](mailto:Meg.Yetishefsky@ct.gov) or 860-713-5228.

## Catalog Shopping?

Use this link to access the listing of vendors, contract numbers and contract names that have been loaded into the [Core-CT](#) catalog.

# Core Conference

DAS Core-CT Managers Mary Yabrosky (Security and EPM) and Joann Bellamo (Supply Chain), along with Module Leads Noreen Camara, Kathleen M. Anderson and Steven Beaulieu attended the second annual Quest Northeast Conference on July 16 – 18, 2008. Quest International users group is a not-for-profit association supporting Oracle applications, including PeopleSoft.

Joann Bellamo and Noreen Camara presented “The Evolution of PO Rollover in Connecticut.” They outlined how Connecticut has been performing PO roll for four years and has gone from a near disaster to a very successful process. Core-CT’s goal is to continue refining the roll process.

The Supply Chain Management track covered basic ERP modules, as well as complementary systems and practices, such as eProcurement and Spend Management. Effective supply chain management demands comprehensive information systems that allow an organization to synchronize plans with its customers and suppliers, collaborate in real time both inside and outside the enterprise, execute plans, adapt to a dynamic environment and measure performance to objectives.

The Professional Development track highlighted the other professional and personal skills needed to get ahead to advance in an IT career. To become a complete Oracle technology professional, one needs to have working knowledge of “soft skills” to stand out in the sea of IT professionals and to move ahead and up the career ladder. Skills like risk analysis, project management, determining return on investment, resolving conflicts and team-building are just as valuable in the workplace as knowing the ins and outs of technology.

Some other educational sessions included:

- PeopleSoft Enterprise Supply Chain Management (SCM) Release 9.0 and Beyond;
- Using PeopleSoft Enterprise Approval Workflow to Streamline the eProcurement Process;
- Tips on Improving the Performance of nVision Reporting;
- More Advanced Reporting Tips and Techniques for PeopleSoft Enterprise;
- Supply Chain and Financials Upgrade;
- Future of OBIEE Plus (Building Oracle Business Intelligence Enterprise Edition) – Dashboards for EPM Performance Warehouse;
- Accelerate User Adoption and Increase End-user Productivity with UPK.



*From l to r: DAS’ Kathleen M. Anderson, Noreen Camara, Mary Yabrosky, Steven Beaulieu and Joann Bellamo*

Quest Northeast 2<sup>nd</sup> Annual Conference successfully garnered approximately 700 attendees and over 75 exhibitors. The event ended with a unique keynote speaker Bill “Spaceman” Lee, who played for the Boston Red Sox and has been nominated to the Baseball Hall of Fame. Lee has written four books, appeared in several films and now shares his team and life experiences. Lee discussed personal responsibility and empowerment, and spoke of the importance of self reliance in the context of teams.

DAS Core-CT attendees took advantage of networking opportunities that included gaining insight on how other users optimize their software investment. The conference offered a platform to discuss issues with other PeopleSoft customers who have similar goals and challenges. The educational sessions provided a look at the newest software release; Supply Chain Management 9.0. This preview showcased the changes in functionality and highlighted the impact it may have on the customizations that the State of Connecticut has implemented. A session on “best practices” for upgrades and maintenance packs was presented as well. This course provided a guide for the Core-CT staff to review their current processes and apply recommendations for improvements. The User Productivity Kit (UPK) session demonstrated its ability to enhance the method Core-CT currently utilizes to create Job Aids, Web Learning Assistants and training documents.

The Quest International Users Group Annual Northeast Conference, once again, proved to be an educational and resourceful event.



## ***Toner Cartridges - Don't Get Scammed***

A popular phone scam that has reemerged is that of a sales representative trying to sell toner cartridges. Copiers leased, or placed, through DAS' statewide contracts INCLUDE toner cartridge replacement. DAS Procurement strongly suggests reviewing contract [04PSX0044](#) (especially page 13 section 2.7, and page 41, footnote #1).

Another angle may be mentioning contract [07PSX0044](#) for the purchase of toner products.

The caller will identify himself as a representative from A & A Office Systems – or another legitimate state vendor – but misrepresenting the company. He or she will try to sell you toner cartridges at “substantial savings” and highlight that this offer is only available via your agency P-Card.

Some words of wisdom from people who have experienced these calls say the caller never gives a last name or phone number and, if questioned enough, will likely get frustrated and hang up.

Professional courtesy dictates that it is acceptable to hang up on an aggressive sales person, especially if you are suspicious of their motive or the representative makes you feel uncomfortable in any way.

Once the call is over, DAS Procurement suggests alerting other purchasing staff members about your contact with this person as well as how you handled the situation.

REMEMBER, if you leased your copier off of a state contract, toner cartridges and replacement cartridges are already covered in the contract. Also, even if you open the box of toner cartridge erroneously sent, you are not responsible for payment.

Procurement Director Carol Wilson said, “There are plenty of these scams out there via phone and email. DAS Procurement is taking proactive measures to inform all of our business partners of this particular situation. As with your own personal credit cards, please be cautious about giving out your P-Card number and be sure to verify the legitimacy of all orders placed with suppliers.”

## ***Subscribe to BuyLines***

A list service has been designed for BuyLines subscribers. If you'd like to subscribe, simply email the automated listserv at [imailsrv@list.state.ct.us](mailto:imailsrv@list.state.ct.us). In the body of the email type “Subscribe BuyLines YourFirstName YourLastName”...that's it! You'll now start receiving DAS Procurement's BuyLines newsletter whenever it's published.

And it's just as easy to unsubscribe. Simply email the listserv at [imailsrv@list.state.ct.us](mailto:imailsrv@list.state.ct.us), and type “Unsubscribe BuyLines” in the body of the message.