

BuyLines

■ CONTRACTS AND MORE



■ REVERSE AUCTION



■ IKON UPDATE



CONTACT US

Miss a Previous
Issue of BuyLines?

DAS Contract Information

The following contracts were issued over the last 15 days.

Contract Number:	Contract Name:	For:	Contract Term:
<u>08PSX0239</u>	Maintenance Service & Repairs for Kitchen, Cafeteria & Dining Room Equipment for Connecticut Children's Place, East Windsor CT.	Department of Children and Families	October 24, 2008 through October 31, 2013
<u>08PSX0233</u>	Fuel Tank Monitor Systems and Parts	CT Department of Transportation	October 23, 2008 through October 31, 2011
<u>08PSX0241</u>	Connecticut Energy Efficiency Fund	Office of Policy and Management, Department of Administrative Services and All Using CT State Agencies.	Date of Award through September 30, 2011
<u>08PSX0203</u>	Furnish and Install an Airport Entrance Sign at Bradley International Airport, Windsor Locks, CT	Department of Transportation	Date of Award through May 31, 2009
<u>08PSX0185</u>	Washed Sand for Airports for Snow and Ice Control	Department of Transportation	Date of Award through July 31, 2009
<u>08PSX0143</u>	Retro-Reflective Fluorescent Pink Roll Up Signs	Department of Transportation	Date of Award through August 31, 2010
<u>08PSX0194</u>	Inspection, Testing, Maintenance, and Minor Repairs of Sprinkler and Foam Systems	Military Department	Date of Award through September 30, 2013

Contracts Expiring

Did you know that our state contracts are reviewed one to three months prior to the actual expiration date? Click on the list of "Contracts Issued/Expiring In Last/Next 30/60/90/120 Days." Choose the radio button marked "Expiring Contracts" and select the time frame. Then click "Get Contracts," That's all there is to it! [Contract Search](#)

Bid Notice Postings

To view the entire DAS bid notice listing, click on the following hyperlink to go to our web page [DAS Bid Notices](#).

Certification Central

Search for Small/Minority Companies

This feature allows you to create a list of vendors using specific criteria. Each category you select will further define your list. Typing in Keywords will give you a list of all currently certified vendors that contain those words in their product description or goods/services for which the vendor is certified.

<http://www.biznet.ct.gov/DASOpenAccess/SupplierDiversity/SDSearch.aspx>

Questions regarding the Supplier Diversity Program can be directed to Meg Yetishefsky, Supplier Diversity Manager, at Meg.Yetishefsky@ct.gov or 860-713-5228.

Catalog Shopping?

Use this link to access the listing of vendors, contract numbers and contract names that have been loaded into the [Core-CT](#) catalog.

Sold!...To the Lowest Bidder?

It's Hess, now it's Pepco, now Hess is back in the lead and it's Direct Energy with the win! It's like the photo finish at a horse race. Energy companies Hess, Direct Energy and Pepco are neck and neck to the wire to see who has the lowest bid on electricity for the state of Connecticut.

Real time, online, reverse auctions are the latest cost-saving efforts being taken by the state to insulate Connecticut's Legislative, Executive and Judicial branches from the fluctuating cost of electricity.

The state is able to combine the purchasing power of several entities to purchase electricity starting in October 2007 at substantial savings.

"We did this last year and the savings have surpassed expectations," said DAS Procurement's Paul Greco. "There are several factors working in our favor to purchase electricity at such low rates and insulate ourselves, most notably the economy."

Similar to last year, there is an added "green" component. Each grouping can contain a certain percentage of green energy, meaning that part of the electricity is generated using green technology like solar or wind.

The State of Connecticut's first electricity auction last fall has resulted in even greater savings since the market run up started several months ago. The Constitution State anticipated over \$12 million in annualized savings at the close of its 2007 electricity auction. Since then, unprecedented spikes in the commodities markets have resulted in an additional savings of \$6 million.

The auction shielded taxpayers from price spikes by locking in competitive rates over a fixed timeframe. The additional \$6 million saved from last fall's auction exemplifies how the auction process helps avoid costs otherwise passed on to citizens. The auction platform also allowed the state to purchase green power at little to no premium, garnering Connecticut recognition from the EPA as one of the nation's top green-power purchasers.

"There is defiantly a change in the green component when you talk price," said Greco. "With the green market tightening up, we expect to pay a little more if we want a contract to be 5, 10, or 25 percent green. At the end of the day, we get to measure the differences and choose which electricity contract best suits the state."

In May 2008 a similar auction was held for natural gas for the state. Although the discount was not applied to actual cost of natural gas, it was used to reduce the cost of transportation and delivery of the product. "The savings are worth the effort," said Greco. The savings we realize here will also insulate us should the price of natural gas skyrocket."



(From l to r:) DAS' Don Casella, Aimee Gagnon and Paul Greco attend the state's electricity auction at Rentschler Field.

IKON-ic Question

Recently, IKON Office Solutions has agreed to a buyout offer from Ricoh Co. of Japan. Many agencies are questioning the impact of this buyout with regards to the state contracts with IKON. It's important to note that this buyout has not been finalized so agencies should continue to conduct their business as usual. DAS Procurement has been, and will continue to be, in contact with IKON regarding the buyout. As soon as DAS Procurement has any information that affects the contract, all agencies will be notified.