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DEPARTMENT OF ADMINISTRATIVE SERVICES

SEPTEMBER 2009

Thanks to DAS Procurement, State Saves on Salt

Contracts

Certification Central

ATTN: Agencies

Core-CT Catalog

Governor M. Jodi Rell announced that the state has cut costs on its contract for road salt, a move that will save state and local taxpayers more than \$432,000. The revised contract is the result of a January order from Governor Rell directing state purchasing officials to review more than 800 state contracts to determine which could be canceled, renegotiated or rebid for better prices.

“I continue to do all I can to cut state spending and ease the burden on Connecticut taxpayers,” Governor Rell said. “If there’s a better deal available for taxpayers, I want it. In this case, the outrageous diesel fuel costs of last year have dropped, making it substantially cheaper to ship and deliver the rock salt. That is exactly the sort of ‘smart shopping’ Connecticut families and businesses are doing – and it is what they expect state government to do every day.”

In January, the Governor ordered the **Department of Administrative Services** and the Office of Policy and Management to conduct a comprehensive review of state purchasing. Since then, nearly \$914,000 has been saved through negotiating contract price concessions and an additional \$236,000 saved from contract rebidding. Contract cancellations resulted in \$1million savings while “Do Not Order” instructions placed on certain other contracts saved more than \$18 million.

The estimated savings on road salt is based on the number of tons of salt used on roadways during winter storms last season.

Quick Q & A

Q: After purchasing freeze directives were issued, what percentage of state agency purchases dropped between January and May 2009? A: 32%

Q: How much did the DAS contracting teams save state agencies through contract renegotiations and rebids between February and June 2009? A: Approximately \$1 million

Q: How many Connecticut-owned Small and Minority Businesses were certified through DAS Procurement between July 1, 2008 and Jun 30, 2009? A: 1,039



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Contracts over the last 60 Days

Click on the category to see the contract
Adobe Acrobat Required

Reconditioning of Athletic Equipment

Flags

Cleaning of Septic Tanks, Vaults and Grease Traps

Installation of Asphaltic Plug Expansion Joint Systems

& Elastomeric Concrete Expansion Joint Systems

Digital Wide Format Print Systems

Roadway Luminaries for the DOT

Repair / Rebuild Automatic Transmissions

Pre-Printed Educational Materials

Environmental Analytical Services to include aqueous, waste, liquid waste and soils testing.

Bridge Repair Materials

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A State of Ethics

Each year all DAS Procurement contract administrators are required to attend training regarding ethics in state contracting. This is the perfect opportunity for new state employees as well as any employees who might have missed the last in-person training event.

The meeting is a review of a number of aspects all employees must be aware of when dealing with contracts and vendors. What's a gift? What isn't a gift? Legal rulings that apply, and a host of other "what if" scenarios that face state contractors on an almost daily basis.

The meeting is presented by the Office of State Ethics along with DAS legal counsel. The meeting is videotaped for any DAS employee who misses the meeting. DAS Procurement's training is scheduled for September 16.



Attention Agencies

Even though the state officially has a budget now, the "do not order" directives are still in effect. Agencies should be aware that the fiscal challenges are still very real and that the "do not order" directives from the Governor still remain.