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DAS Takes Out The Trash

Amendments, addendums, supplements. Repeat.

This is no way to administer a state contract. DAS Procurement’s Joe Giliberto and Rob Zalucki realized this and reformatted the new state agency trash contract (09PSX0015) into a manageable and flexible piece of art.

By taking several trash contracts and rolling them into one, state agencies can customize their usage with the potential of substantial savings. “One of the first benefits of this process made all the bidders more competitive,” said Zalucki. “By having multiple vendors throughout the state handling various types of trash and recycling, everyone had to be competitive.”

“Another benefit of this contract is now agencies can right-size their rubbish needs,” added Giliberto. “Getting the right size dumpster, with the right number of weekly pick-ups, for the right type of trash along with proper recycling, really streamlines the entire process which will lead to savings.” He went on to mention the overall flexibility of the contract where agencies can change their trash requirements as their trash needs change. “In the past we would have had to issue addendums and supplements to the contract, delaying overall response time.”

Adding to the efficiency, many trash haulers use the single stream recycling format in which all paper fibers and containers are mixed together in a collection truck, instead of being sorted into separate containers (newspaper, cardboard, plastic, glass, etc.) then handled separately throughout the collection process. To prevent any break in service, DAS made sure there were multiple vendors per town in Connecticut. “Should one vendor have equipment or delivery failure, our agencies can rest assured there won’t be an interruption in trash pickup because we’ll have other vendors in place for such an occasion,” added Giliberto.

Is there really any savings? Connecticut Department of Transportation is already estimating a 20% savings.

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Trash continued...

In a letter to Procurement Director Carol Wilson, David Hartley from Connecticut DOT wrote, "This contract covers all types of trash, recycling and material disposal in a user friendly contract that has many options on the menu and should not require a lot of intervention or supplements by DAS. DAS is also to be commended in that some small vendors are on the contract that can do a cost effective job in a small area and there are some statewide vendors that can also do a good job. The best news is that by combing all the states needs, some very significant cost savings were realized for all agencies."

PIR for Fire Alarm Systems

State agencies requiring Testing, Inspection, Maintenance, Repair, and Purchase of Fire Alarm Systems for the following systems: Edwards, Gamewell, Siemens, FireLite and Silent need to complete the attached [Pre-Itemized Requisition \(PIR\)](#), [SP-9](#) and [Pre-Itemized Requisition – Agency Information](#) (both documents are in WORD format).

Please note that the PIR has been revised to allow for any other systems that were not listed in the previous PIR. Please note that this PIR is not to be utilized for any Simplex or Notifier systems since there are already contracts for both systems. Agencies do not need to send a new PIR unless a fire alarm system was not listed previously in the PIR that was already sent to DAS Procurement.

The deadline for the PIR has been extended to 19 April 2010.

Please return the documents in WORD to Linda LoSchiavo via e-mail linda.loschiavo@CT.gov. If there are any questions, please contact Linda at 860-713-5078.

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