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Supplier Diversity

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DAS Supplier Diversity Reaches Goals

In compliance with state statutes, DAS Procurement's Supplier Diversity Program must report its goals and achievements to the Governor's office in line with Affirmative Action Requirements.

This year, the Set-Aside goal established for utilization of Connecticut small businesses was \$346,944. The *actual* achievement was \$1,084,176. The minority small business goal was \$86,736 and the *actual* achievement was \$264,864.

"We are extremely pleased with our results this year," said DAS Program Manager Meg Yetishefsky. "We will continue to support state agencies in finding ways to achieve or exceed their set-aside goals and continue to certify more Connecticut small and minority businesses to make more options available for agencies to utilize small and minority businesses," she added.

For more information on becoming a state-certified business, call the DAS Supplier Diversity Program at 860-713-5236.

Government Contracting Trends To Watch In 2010

An interesting article on government procurement trends was posted back in February 2010.

Although it's authored by *Virginia Business Law Update*, and we're more than half way through 2010, let's see if any of these predictions are coming true. Some of the predictions include; Collaboration between industry and government will remain strong, government will expect more secure offerings from industry, and, most importantly, modest growth and productivity gains for the procurement sector.

Read the entire article [here](#).



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10PSX0051 Spectrophotometers, Chromatographs, analyzers and related specialized laboratory equipment/accessories

10PSX0056 Preventive maintenance, inspection, repair of cranes and hoists

10PSX0071 Sign posts and breakaway coupling systems and parts for the Department of Transportation.

10PSX0073 The purchase of a complete Electrofishing Boat/Motor/Trailer package.

10PSX0087 Inertial crash cushions for the Department of Transportation

10PSX0093 3-Dimensional printers, laser scanner engineering design equipment for Connecticut Technical High School System (CTHSS)

10PSX0099 Miscellaneous educational trainers

10PSX0111 Thread for the Department of Correction

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DAS Supplier Diversity Program Gets Some Press

Nelson Merchan, President of CLICROI (pronounced Click, R-O-I) was excited to share his success and complimented the DAS Set Aside program in a recent press release. Specifically he thank DAS' Pam McCormick writing:

“Pam McCormick from the Department of Administrative Services and the Supplier Diversity Program worked closely with us and went out of her way to make sure we achieved our certification as a Hispanic Owned Small/Minority Business Enterprise.”

“I am excited that my business is located in the State of Connecticut, and I appreciate what the State does to support entrepreneurs.”

CLICROI specializes in online advertising with a specific focus on the burgeoning Hispanic market in the United States, Canada, Latin America, and Spain. CLICROI designs banner advertising that generates leads and online traffic to clients' websites. In addition, the company helps with online branding in order to increase recognition.

DAS' Supplier Diversity Program Manager Meg Yetishefsky said, “Thank you again, we work hard to assist all businesses coming in for certification. We realize the importance of prompt, helpful customer service. I understand the importance of the certification to the small business owner. It is always nice to see a company succeed and if the certification from the State of Connecticut's Small/Minority Business Program helps with that success, we are happy!”

Read the entire press release [here](#).