

DAS newsrelease

Contact: Jeffrey R. Beckham
165 Capitol Avenue, Room 407
Hartford, CT 06106
Phone: 860-713-5195
Fax: 860-713-7459
Email: Jeffrey.Beckham@ct.gov

For immediate release

DAS Procurement Reviews Cooperative Efforts with Municipalities

(November 27, 2012 Glastonbury, CT) Department of Administrative Services' Procurement Director Carol Wilson (pictured) spoke at the Capitol Region Purchasing Council's (CRPC) annual meeting at the Glastonbury Community Center. CRPC members include staff from 88 municipalities throughout Connecticut.



“DAS Procurement and the purchasing council have had a long standing relationship,” said Wilson. “Our organizations have similar goals and objectives when it comes to procurements and by sharing ideas and experiences on how to tackle similar issues and combining our purchasing power whenever possible saves time, effort and taxpayer dollars.

A nice example of this is our annual flu vaccine contract which CRPC and DAS cooperatively administered.”

Another shared experience has been the CRPC's and DAS' implementation of reverse auctions.

DAS Procurement was able piggy back off the CRPC's contract with CRPC's e-procurement vendor, BidSync.

“We continue to experiment with the reverse auction process as another tool to use in state contracting,” said Wilson. “We were able to use the Capitol Region Purchasing Council's contract agreement with BidSync and have some success with the reverse auction process.”

Since June 2011 DAS Procurement has saved over \$200,000 using the reverse auction process.

In August of 2011 DAS Procurement saved \$126,000 using the reverse auction process for a reflective sheen material used on Connecticut license plates. “The reverse auction process really makes vendors competitive for state contracts which drive down the price,” said Wilson.

“We continue to share ideas and reach out to one another for advice,” said Wilson. “It's a great partnership which is mutually beneficial at both the state and local level.”