

# BuyLines

DEPARTMENT OF ADMINISTRATIVE SERVICES

JANUARY 2011

Contracts

Teleclass

FedEX & UPS Updates

## The List

It's the season of lists. The top sports events of 2010, the top entertainers of 2010 etc.

DAS Procurement has its own list of 2010 accomplishments. "These are a few of the accomplishments that I'm particularly proud of," said DAS Procurement Director Carol Wilson. "Of course I have to acknowledge what an amazing team I have here at DAS and all the credit goes to their hard work and perseverance this year." There are a number of achievements reached by DAS Procurement but the following most apply to our BuyLines readers.

**Spend Reduction Efforts:** In 2010, the DAS Procurement Division continued to aggressively review all state contracts and focused our contract administration efforts on reducing costs to all state agencies through these contracts. We have used various purchasing tools, reverse auctions, cooperative procurements, competitive negotiations and competitive bidding to achieve approximately \$33 million in cost reductions through our contracts. Additionally, we continue to streamline and simplify our internal contract administration procedures within the constraints of the law.

**Municipal Use of State Contracts:** Many towns/cities in the state continue to use the state's contracts and other free services offered by DAS Procurement. Examples of municipal use of DAS contracts include:

- Contract 06PSX0067: State towns and municipalities have purchased 1,461 vehicles totaling \$38,523,988.00. The savings from using the state contract is \$4,395,396.00.

## DAS Procurement on FaceBook

Keeping up with technical trends is the way to go to maximize the distribution of information and show customers that you're in touch with 21st century technology. In that effort, DAS Procurement Bids and RFP's can now be found on Facebook. Search "DASProcurement" (one word) on Facebook and stay informed.



▶ Bid Notice Postings

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# Contracts over the last 14 Days

Click on the category to see the contract  
Adobe Acrobat Required

**10PSX0276** - Printing: NP-3 Booklets

**10PSX0149** - Printing: Cigarette Tax Stamps

**10PSX0224** - Ladders, Scaffolding and Accessories

**10PSX0225** - Rental of various types of equipment without operators.

**10PSX0233** - Design Services for reconfiguring existing office furniture for all using state agencies, political sub-divisions and not-for-profit organizations.

**10PSX0237** - Precast Concrete Catch Basin Tops, Reducers, Risers - more

**10PSX0241** - Accessories and Components for Correctional Enterprises of Connecticut to manufacture ergonomic seating.

**10PSX0252** - Sand, Gravel and Topsoil

**10PSX0258** - Twill Cloth for the DOC

**10PSX0261** - Heavy Duty Brake and Axle Parts

**10PSX0274** - Snow Removal Services for Cedarcrest Hospital Newington, CT

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- Contract 10PSX0159: Purchase of Road Salt. Total contract savings include \$2,141,717.93. Savings to state municipalities are estimated to be \$1,567,764.00.
- Contract 07PSX0018: Bakery Products, Bread and Rolls with \$30,000.00 in contract savings. DAS negotiated savings resulting in 3% overall reduction.

**CT Grown** - Purchased 5,293 cases of Connecticut grown produce for a total of \$80,524. (increase of 11% from last year)

**Supplier Diversity:** DAS Supplier Diversity certified 1,249 minority-owned companies, and a total of 2,502 overall during 2010.

Our DAS Contracting Portal continues to be the main interface with customers in regards to Bids, RFP's and any information needed to explore doing business with the state. We are continually updating current information while adding useful tools and documents for our users.

Total number of registered subscribers receiving the daily email notification: 16,488. 352 organizations statewide utilize the State Contracting Portal.

"These are just a few of the highlights I thought our BuyLines readers would be interested in," said Wilson. "We'll continue to strive for new goals in 2011 and improve upon what we did in 2010."

## Teleclass: Doing Business with the State of Connecticut

This interactive workshop explains the benefits of becoming state-certified and walks you through the process. It's simple and can be done online; the Women's Business Development Center and Connecticut's Office of Supplier Diversity help you cut through the red tape and open new doors for your business.

**Teleclass:** Wednesday, January 26 12:00 PM – 1:30 PM

Visit [www.ctwbdc.org](http://www.ctwbdc.org) for more information.

# ***FedEx and UPS Small Package Express Delivery Services Updates / Changes***

Currently, the State of Connecticut has two separate contracts in place for Small Package Express Delivery Services:

The DAS UPS Contract #03PSX0431 that was scheduled to expire on January 31, 2011 has been extended. DAS has issued Supplement #10 for Contract #04PSX0431 to extend this contract with UPS through September 1, 2011 with every intention to participate in the new WSCA Multi-State Cooperative RFP for Small Package Delivery Service. This contract #04PSX0431 will expire when the new WSCA Small Package Delivery Service Contract is awarded.

The DAS FedEx Contract #03PSX0430 that was scheduled to expire on January 31, 2011 has been extended through August 28, 2011. DAS has signed the Participating Addendum and all existing State of Connecticut accounts will be move over to the Western State Contracting Alliance (WSCA) multi-state cooperative pricing that will go into effect on Monday, February 7, 2011. Contract Supplement #8 has been issued to extend the WSCA Contract Price Agreement #MA454 in order to achieve better pricing for the State of Connecticut. This Contract #04PSX0430 will expire when the new WSCA Small Package Delivery Service Contract is awarded.

If you have any questions in regards to small package express delivery services changes, please feel free to contact Susanne Hawkins, Contract Specialist at (860) 713-5064.



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## ***Connecticut Signed Intent to Participate for Small Package Express Delivery Services***

Connecticut has signed a Intent to Participate Cooperative Price Agreement for Small Package Express Delivery Services with the Western States Contracting Alliance (WSCA) and other NASPO states with the opportunity to participate in multi-state cooperative for express small package delivery services.

Utah will be the lead state conducting this request for proposal and Connecticut will be advertising the RFP on the DAS portal once it is issued for solicitation. Connecticut's goal is to merge both these contracts into one Multi-State Cooperative DAS Contract for Small Package Express Delivery Services by the end of August 2011.

If you have any questions in regards to small package express delivery services, please feel free to contact Susanne Hawkins, Contract Specialist at (860) 713-5064.