

## Training and USDA Foods Further Processing Show

### SAVE THE DATE!!

Tuesday, March 25, 2014

8:00 am to 4:00 pm at The Aqua Turf  
55 Mulberry St., Plantsville, CT

Come and join the Department of Administrative Services and the Department of Education for a training on proper procurement presented by national speakers, Chef Cyndie Story and Stacy Sagowitz, R.D, followed by the USDA Foods Processing Food Show. Many USDA Further Processors and brokers will be on-hand to show their products for SY 14/15.

*You will leave the Procurement Training and Food Show with the tools you need to create a food bid and/or RFP!*

Tuesday, March 25, 2014

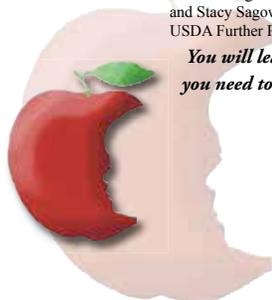
7:00 a.m. – 8:00 a.m. Breakfast

8:00 a.m. – 12:45 a.m. Training

1:00 p.m. – 4:00 p.m. USDA Foods Further Processing

Food Show

Registration and meeting details will follow soon.



### Department of Defense (DoD) Program:

A new state record \$3.7 million has been allocated to the DoD Program with 93 school districts participating for SY 14!

As a reminder, FDP will assess the monthly entitlement expenditures for all participating districts. For districts with little or no entitlement dollar expenditure, FDP will, without warning, re-allocate available entitlement dollars to other participating school districts.

AT Siravo has won the DoD contract. There is a new delivery minimum of \$150.00 per drop starting this school year. There are still no split cases available, make sure to check shipments when they arrive, and always look for the country of origin on the cases. The produce you receive should be from the United States. There are occasions when produce isn't grown in the USA, that's the only time you should receive produce from another country.

### USDA Foods Reimbursement Rate for School Year 13/14:

For the period July 1, 2013 through June 30, 2014 rate will be \$.2325 per meal. This is much less than USDA's estimated "effective rate" of \$.2725 per meal added to WBSCM back in February 2013. What does this mean for our state? Well, we may need to cancel trucks as the year goes on because we are \$3.5 million over entitlement for this SY. Our office will watch this closely and keep you informed of any changes or cancelations to requests. Go into WBSCM and run the Entitlement/Bonus Report to determine how much your district is over or under for the school year.

### The Swap Post:

No more waiting for the Sysco Allocation Report to find out how many cases you requested were really transferred to your district!

There's a report on the Market Place entitled "Swap Post Redistribution Report" This report will be updated by the 5th and 15th of every month with the items that were approved and transferred to all requesting districts.

We have several USDA Foods posted on the Swap Post for SY 13/14 and some are new USDA Foods that we've never offered before. Please go to the website to see what's available and follow the instructions for requesting Swap Post Items.

### The Swap Post is on the Food Distribution Website:

[http://das.ct.gov/FedFood/News/SwapPost/WECAFS\\_SwapPost.asp](http://das.ct.gov/FedFood/News/SwapPost/WECAFS_SwapPost.asp)

### The Swap Post Rules:

<http://das.ct.gov/FedFood/News/SwapPost/SwapPostRules.doc>

## **Carryover Balances at the Processor:**

On November 30, carryover balances at the processors will be transferred from the schools' accounts to the state's name and the commodity will be made available to all schools. Schools should reference USDA policy FD-040, January 12, 2005: Commodity Inventory Reduction at Further Processors: ([http://www.fns.usda.gov/fdd/PolicyMemo/pmfd040\\_SP-FurtherProcessorsInventory.pdf](http://www.fns.usda.gov/fdd/PolicyMemo/pmfd040_SP-FurtherProcessorsInventory.pdf)) for when inventory draw down occurs in relation to the different value pass through methods. Since there may be a delay in inventory draw down at the processor end, please keep this in mind when reviewing inventory balances.

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## **ALL USDA FOODS SHOULD BE OUT OF SYSCO BY JUNE 30, 2014:**

The FDP Office recommends school districts receive all USDA Foods in the school year they are ordered. USDA Foods left in the warehouse over the summer may be forfeited by the school district and will be subject to storage fees.

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## **Contracting with a Food Service Management Company (FSMC) - Crediting for the Value of Commodities Received:**

Food Service Management Companies shall use the following when crediting school districts for the value of USDA Foods (formerly known as commodities). We have tried to make your jobs a little easier. The Shipping and Billing Reports on the Market Place website are now showing the November 15 file price. No more additional calculations, just provide the Shipping and Billing Report to the district! School districts shall use this information to verify they are receiving the proper credits for the value of USDA Foods received.

Below are links to the USDA November 15 file. This shall be used when providing the district with the USDA Foods purchase prices for SY 14 for crediting for the value of USDA Foods received. The Cheese pricing discounts for Rebates/Fee For Service or Net Off Invoice may be different than the USDA purchase price for the cheese. Both values shall be considered, the USDA purchase price, which you will find on the November 15 file, and the FNS Cheese Pricing for SY 14 for USDA Foods processing discounts for the value of USDA Foods.

USDA Foods File Report for SY 14:

[http://www.fns.usda.gov/fdd/pcims/repts/List\\_of\\_Materials\\_ran\\_Nov\\_28\\_2012.xlsx](http://www.fns.usda.gov/fdd/pcims/repts/List_of_Materials_ran_Nov_28_2012.xlsx)

The average price for SY 2014 is \$1.7117 for mozzarella and \$1.8003 for all other cheese. Here's a link to the USDA Memo: [http://www.fns.usda.gov/fdd/pcims/pricing/SY\\_2014\\_Cheese\\_Price\\_Explanation4.docx](http://www.fns.usda.gov/fdd/pcims/pricing/SY_2014_Cheese_Price_Explanation4.docx)

There have been some Cheese Code changes, here's a link to the USDA changes:

[http://www.fns.usda.gov/fdd/pcims/pricing/CY\\_2013\\_Cheese\\_Code\\_Changes.docx](http://www.fns.usda.gov/fdd/pcims/pricing/CY_2013_Cheese_Code_Changes.docx)

If a portion of the commodity dollars have been allocated to the DoD Program, the value of the produce at time of purchase by DoD is to be credited to the district.

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## **WBSCM Manual:**

USDA has made some slight changes to the WBSCM Login Screen and the WBSCM website. You probably won't need the new manual, but we have a revised version just in case you need it. The Web Supply Chain Management (WBSCM) Manual is available on-line: <http://das.ct.gov/FedFood/Home/FINAL%20WBSCM%20RA%20Manual%20Sept%2020%202012.ppt>

more...

**Processing: The Summary End Product Data Schedules for SY 2013/14 are available! Check ‘em out on the Marketplace under “Processing”**

In addition there is procurement guidance material, processors contact info and the value pass through they are approved for. If you need end product pricing information, you need to contact the processor or broker directly. In November 2004, the USDA eliminated pricing information on the End Product Data Schedules (EPDS), “because the pricing information on EPDS is misleading. Many Recipients believe that the State has sought competitive pricing in compliance with procurement regulations, when in reality, the processing agreement and instructions state the pricing represents the maximum amount a processor could charge. Not understanding this, many recipients could determine that processing donated foods is prohibitively expensive.” To read the USDA Policy Memo in it’s entirety, click on [http://www.fns.usda.gov/sites/default/files/pmfd038\\_SP-EPDS-PricingInfo.pdf](http://www.fns.usda.gov/sites/default/files/pmfd038_SP-EPDS-PricingInfo.pdf)

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**American Commodity Distribution Association (ACDA) Recipient Agency Processing Handbook:** The ACDA Processing Committee developed the handbook to be a “one-stop” commodity procurement resource for school districts and other recipient agencies. The handbook is updated annually to keep the information current: [http://das.ct.gov/images/1090/RA\\_Handbook2013.pdf](http://das.ct.gov/images/1090/RA_Handbook2013.pdf)