

# USDA Foods Program

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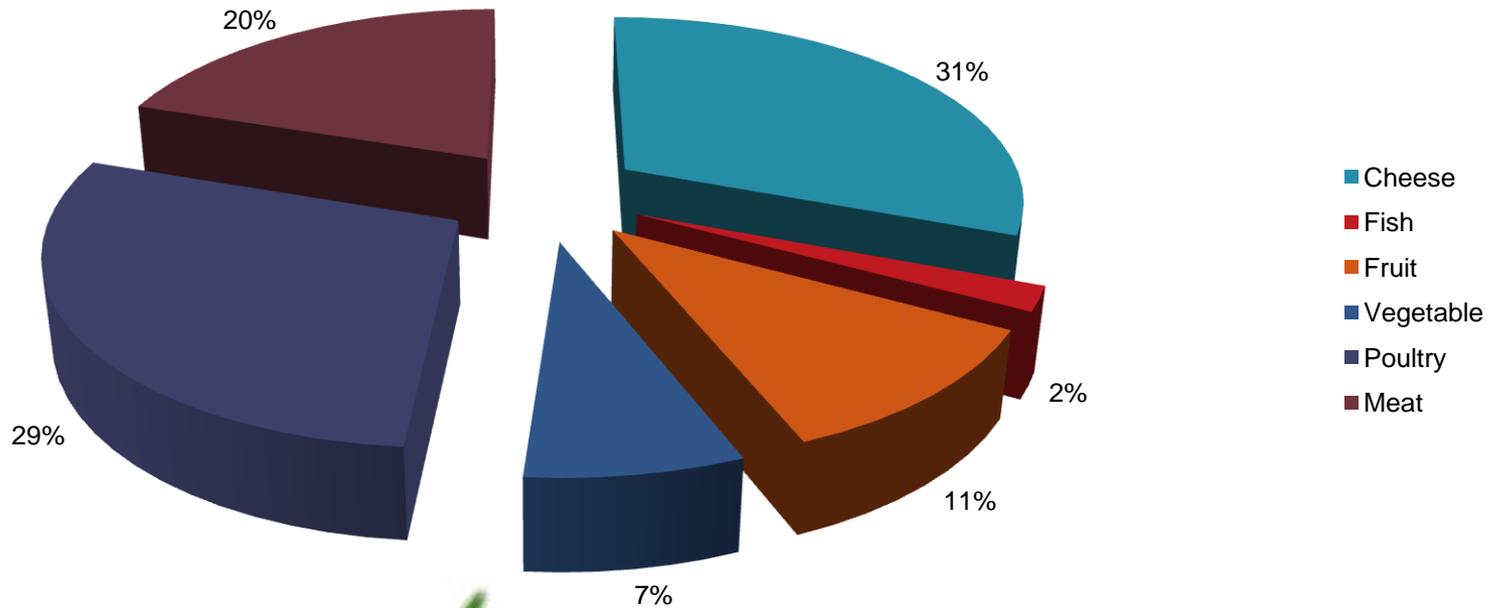
**March 7, 2013**

# What's Happening for SY 13/14?

- **\$13 million Entitlement**
- **\$3.5 million DoD**
- **80 + USDA Foods Offered to CT Schools**
- **50 Further Processors**
- **Thousands of Finished End Products**



# How's Our Money Spent?



# Or...

- **31% Cheese**
- **29% Poultry**
- **20% Meat**
- **18% Fruit & Veg**
- **2% Fish**



# **USDA Policy Memo SP 26-2013**

**Extends the Flexibility for M/MA & Grains  
through SY 14 for Breakfast and Lunch**

**<http://www.fns.usda.gov/cnd/governance/Policy-Memos/2013/SP26-2013os.pdf>**



# Reimbursement plus 12%

- NSLP SY14 - additional .0450 cents per meal to cover the shortfall due to the 12% provision;
- “Effective rate” of .2725 per meal for USDA Foods



# Spend 105% of Entitlement

- Orders may be cancelled due to lack of interest
- USDA may not purchase



# What's New?

- **Beef Patties**

- 1.5 M/MA Raw or Fully Cooked
- 2 M/MA Raw or Fully Cooked

**Fact Sheets not available yet from USDA**



# What's New Continued...

- **4oz OJ**
- **Catfish Strips! Great Feedback**
- **Beans**



# No Small Birds?!

## Due to Crediting Issues

- No Cut-Chicken
- No Oven Roasted
- No Leg Quarters
- No Small Birds



# Where's the Spaghetti Sauce?!

- **Specification Issues**
- **Poor Customer Feedback**
- **USDA Working to Improve Quality and Taste**



# Sucrose vs HFCS



vs



**Sucrose Only**

# When are WBSCM Orders Due?



# DoD Fresh Produce Program

- **Contract ends 10/1/13**
- **Bid under Review**
- **Hopefully Contract Award by mid May**



# The Swap Post

5000098056 - 000100	4000574	396	3/15/2013	Dan Sadowski	(860)713-5147	(860)713-7438	<a href="mailto:food.communication@ct.gov">food.communication@ct.gov</a>
100220-PEACHES CLING DICED ..Order Due By: February 28, 2013							
5000102998 - 000100	4000574	286	3/15/2013	Dan Sadowski	(860)713-5147	(860)713-7438	<a href="mailto:food.communication@ct.gov">food.communication@ct.gov</a>
100348-CORN FRZ CTN-30 LB..Order Due By: February 28, 2013							
5000088768 - 000100	4000574	1400	3/15/2013	Dan Sadowski	(860)713-5147	(860)713-7438	<a href="mailto:food.communication@ct.gov">food.communication@ct.gov</a>
100256-STRAWBERRY FRZ CUP-9.. Order Due By: February 28, 2013							
5000108660 - 000100	4000574	309	3/31/2013	Dan Sadowski	(860)713-5147	(860)713-7438	<a href="mailto:food.communication@ct.gov">food.communication@ct.gov</a>
100121-TURKEY BREAST DELI F..Order Due By: March 15, 2013							
5000114867 - 000100	4000574	178	3/31/2013	Dan Sadowski	(860)713-5147	(860)713-7438	<a href="mailto:food.communication@ct.gov">food.communication@ct.gov</a>
100160-BEEF SPP PATTY FRZ C..Order Due By: March 15, 2013							



# Redistribution Report

Swap Post Redistribution Report  
7/1/2012 - 1/31/2013

Sales Order #	SO Item	Sold-to party	Sold-to name	Material	Material Descr.	Req. Del. Date	Requested Qty.	Net Value
5000088769	000100	4000622	ACES	100500	RICE BRN US#1 LONG PARBOILED PKG-24/2 LB	9/30/2012	24.000	592.70
5000088759	000100	4000622	ACES	100256	STRAWBERRY FRZ CUP-96/4.5 OZ	10/15/2012	12.000	388.93
5000091117	000100	4000622	ACES	100938	WHOLE WHEAT TORTILLA 8" CTN-12/24 1.5	9/30/2012	44.000	784.44
5000097898	000100	4000622	ACES	110233	MIXED FRUIT EX LT SUCROSE CAN-6/10	9/30/2012	12.000	304.76
5000097993	000100	4000622	ACES	100220	PEACHES CLING DICED EX LT CAN-6/10	9/30/2012	12.000	296.12
5000098021	000100	4000622	ACES	110236	PEACHES CLING SLC EXLT SUCROSE CAN-6/10	1/31/2013	6.000	131.08
5000098806	000100	4000622	ACES	100293	RAISINS BOX-144/1.33 OZ	10/31/2012	15.000	300.82
5000098822	000100	4000622	ACES	100253	STRAWBERRY FRZ CTN-30 LB	11/15/2012	5.000	156.72
5000102991	000100	4000622	ACES	100313	CORN WHOLE KERNEL(LIQ) CAN-6/10	10/15/2012	11.000	170.92
5000102927	000100	4000622	ACES	100309	CARROTS CAN-6/10	10/15/2012	24.000	408.97
5000102931	000100	4000622	ACES	100329	TOMATO DICED CAN-6/10	1/31/2013	6.000	89.11
5000103002	000200	4000622	ACES	100352	CARROTS FRZ CTN-30 LB	10/15/2012	24.000	404.71
5000108345	000100	4000622	ACES	100307	BEANS GREEN CAN-6/10	11/15/2012	19.000	445.69
5000112805	000100	4000622	ACES	100439	OIL VEGETABLE BTL-6/1 GAL	9/30/2012	5.000	162.53
5000114610	000100	4000622	ACES	100034	CHEESE MOZ LITE SHRED FRZ BOX-30 LB	10/15/2012	6.000	396.85
5000114929	000200	4000622	ACES	100101	CHICKEN DICED CTN-40 LB	10/31/2012	6.000	581.23
5000114645	000100	4000622	ACES	100134	BEEF CRUMBLES W/SPP PKG-4/10 LB	9/15/2012	15.000	1611.30
5000114961	000200	4000622	ACES	100161	BEEF 100% PATTY FRZ CTN-40 LB	10/15/2012	10.000	917.00
5000114932	000200	4000622	ACES	100336	SPAGHETTI SAUCE MEATLESS CAN-6/10	10/15/2012	20.000	251.38
5000114965	000300	4000622	ACES	100208	APPLESAUCE CAN-6/10	11/15/2012	9.000	300.24
5000117715	000100	4000622	ACES	100935	SUNFLOWER SEED BUTTER 6-5#S	10/31/2012	30.000	1816.47
5000121496	000100	4000622	ACES	100125	TURKEY ROASTS FRZ CTN-32-48 LB	11/15/2012	20.000	1571.36
5000135109	000100	4000622	ACES	100034	CHEESE MOZ LITE SHRED FRZ BOX-30 LB	1/15/2013	15.000	1002.20
5000136168	000100	4000622	ACES	100201	CATFISH STRIPS BRD OVN RDY PKG-4/10 LB	11/15/2012	30.000	4940.52
5000140335	000100	4000622	ACES	100360	BEANS GARBANZO CAN-6/10	1/31/2013	12.000	194.93
5000140331	000100	4000622	ACES	100365	BEANS PINTO CAN-6/10	1/31/2013	6.000	103.18
5000140334	000100	4000622	ACES	100366	BEANS SMALL RED CAN-6/10	1/31/2013	10.000	201.53
5000140320	000100	4000622	ACES	100364	BEANS VEGETARIAN CAN-6/10	1/31/2013	12.000	178.95
5000140339	000100	4000622	ACES	100354	SWEET POTATOES MASHED FRZ PKG-6/5 LB	1/31/2013	12.000	240.84
5000140330	000100	4000622	ACES	100244	BLUEBERRY CULTIVATED FRZ CTN-30 LB	1/31/2013	6.000	216.02
5000140336	000100	4000622	ACES	110161	FRUIT MIX DRIED PKG-5/5 LB	1/31/2013	12.000	636.48
5000121496	000100	4000722	American School For The Deaf	100125	TURKEY ROASTS FRZ CTN-32-48 LB	11/15/2012	6.000	471.41
5000088759	000100	4000744	Ansonia	100256	STRAWBERRY FRZ CUP-96/4.5 OZ	10/15/2012	75.000	2430.81
5000114783	000100	4000744	Ansonia	100160	BEEF SPP PATTY FRZ CTN-40 LB	12/15/2012	10.000	730.72
5000097898	000100	4000744	Ansonia	110233	MIXED FRUIT EX LT SUCROSE CAN-6/10	9/30/2012	15.000	380.94
5000097993	000100	4000744	Ansonia	100220	PEACHES CLING DICED EX LT CAN-6/10	9/30/2012	20.000	493.54
5000098021	000100	4000744	Ansonia	110236	PEACHES CLING SLC EXLT SUCROSE CAN-6/10	1/31/2013	25.000	546.17
5000099010	000100	4000744	Ansonia	100241	PEACH FREESTONE DICED FRZ CUP-96/4.4 OZ	9/30/2012	100.000	2756.16
5000102991	000100	4000744	Ansonia	100313	CORN WHOLE KERNEL(LIQ) CAN-6/10	10/15/2012	30.000	466.15

# ACDA RA Processing Handbook

- It's a Great Tool!
- It's on the MarketPlace

[http://das.ct.gov/images/1090/RA\\_Handbook2013.pdf](http://das.ct.gov/images/1090/RA_Handbook2013.pdf)



# When should Food be out of Sysco?

- No Later than June 30<sup>th</sup> each SY
- All USDA Foods – including Further Processed



# School Closings

- Contact Sysco & AT Siravo for school closings (vacations or weather related)
- Helps with scheduling warehouse staff and drivers



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# USDA Foods Innovation Challenge

- Applications due March 30, 2013!
- \$2,500 Winner AND
- \$500 Runner-up
- Winners will be Announced at the School Breakfast Summit on April 26<sup>th</sup>



# Grand Ballroom



# Hartford Room



???

