



inroads

April 2016

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Wethersfield Repair Facility
60 State Street (rear)
Wethersfield, CT 06109
860-529-0500

Norwich Repair Facility
171 Salem Turnpike
Norwich, CT 06360
860-885-2153

New Haven Repair Facility
140 Pond Lily Avenue
New Haven, CT 06515
203-397-4590

After Hours Emergencies
Call **1-877-454-4204** (toll-free)
Your call will be answered through
the Department of Energy and
Environmental Protection Dispatch
Office, which will assist you.

Online
Go to:
<http://das.ct.gov> and click on **FLEET
OPERATIONS** for additional infor-
mation on fueling locations, acci-
dent forms and mileage reports.

Fleet Rates

Considering the difficult fiscal climate that is our new reality, we thought that it would be a good idea to provide an update on our lease rates for the 2016-2017 year.

Each year Fleet Operations works with the DAS Business Office to review our revenue and expenses. The purpose is to confirm that we are charging enough money to cover our obligations, but not so much that we start building a reserve. While it can be very difficult to predict things like major component failure, we use our past experience to forecast what we think will happen in the future. Once the analysis within DAS is completed our results and recommendations are then forwarded to OPM for their review.

The entire process has been completed for the 2016-2017 fiscal year and we are happy to report that there will **not** be an increase of our lease or daily rental rates.

As agencies grapple with the many challenges presented by reductions in revenue, Fleet Operations wants you to know that we will work with you to achieve a satisfactory result should it become necessary to reduce your fleet size. Typically any reduction would begin with first getting rid of older, fully-depreciated models that are due for replacement. But if necessary, Fleet Operations can often find another home for newer models if an agency can no longer afford to keep them.

Budget Concerns

As always, early communication is best. If your agency is faced with a need to shrink the fleet, contact Frank or Jim to discuss the particulars. We know that operating a fleet of

vehicles to support your mission can be a significant expense and we will work with you to address your concerns.

Daily Rentals

Fleet continues to rent vehicles on an hourly, daily or weekly basis. And it's not only compact cars that are available, there are sedans from Ford and Chevrolet, minivans, 12-passenger vans, SUVs and even a box truck with liftgate. In addition, each Fleet location now has a Chevrolet Volt available for a rental or on a trial basis.

So if you need an extra vehicle, whether short-term or long-term, don't forget the daily rental option. For all of the details on cost, reservation process, pick-up location, etc., just go to the Fleet page of the DAS website.

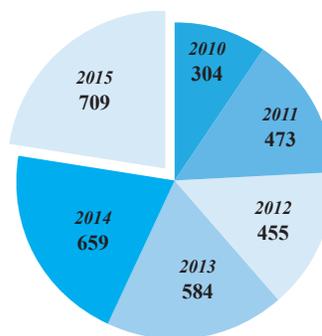
Speaking of rentals, 2015 proved to be our busiest year ever with daily rentals – 3,390 in total.

We thank you for your support!

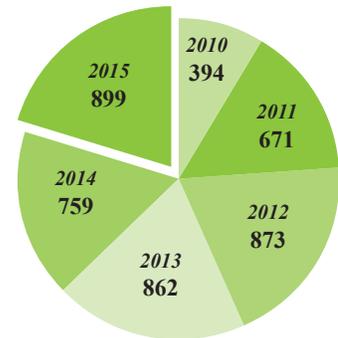
Number of Vehicle Rental Days By Quarter

Here is the total number of rental days for each of the last six years.

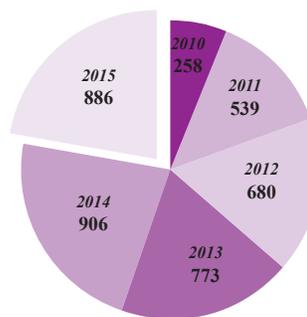
- 2015 - 3,390
- 2014 - 3,187
- 2013 - 2,880
- 2012 - 2,797
- 2011 - 2,367
- 2010 - 1,419



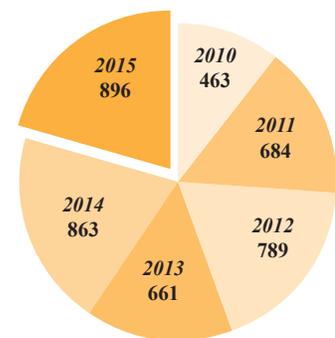
January 1 - March 31



April 1 - June 30



July 1 - September 30



October 1 - December 31